

eTelic GSA PriceList  
Contract #: GS-35F-0074U

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- Rates include the Industrial Funding Fee of 0.75%.
- Rates are Government Site Rates.

ID	Labor Category	Year 1 Approved GSA Price (Inclusive of IFF)	Year 2 Approved GSA Price (Inclusive of IFF)	Year 3 Approved GSA Price (Inclusive of IFF)	Year 4 Approved GSA Price (Inclusive of IFF)	Year 5 Approved GSA Price (Inclusive of IFF)
1	Solutions Architect	\$162.24	\$168.73	\$175.48	\$182.50	\$189.80
2	Manager	\$90.00	\$93.60	\$97.34	\$101.24	\$105.29
3	Project Manager	\$89.36	\$92.93	\$96.65	\$100.52	\$104.54
4	IT Consultant	\$90.00	\$93.60	\$97.34	\$101.24	\$105.29
5	Junior IT Consultant	\$59.00	\$61.36	\$63.81	\$66.37	\$69.02
6	Systems Analyst	\$60.00	\$62.40	\$64.90	\$67.49	\$70.19

## 16. DESCRIPTION OF IT/EC SERVICES AND PRICING

### LABOR CATEGORY DESCRIPTIONS

#### **POSITION TITLE: Solutions Architect**

**General Experience** This position requires a minimum of eight years of information technology experience. The Solutions Architect has a broad range of information technology experience including planning, architecture, products, integration scenarios, business process and systems delivery. The Solutions Architect understands the latest industry architecture practices, and is able to design and leverage existing solutions. The Solutions Architect is comfortable designing solutions for multiple projects at the same time. He/she will work with Program Managers or Senior Managers responsible for day-to-day project activities, and come up innovative technical ways to work schedule constraints with them. Additional experience includes: communication with client and project Managers, as well as white paper authoring, presentations on different technologies. The Solutions Architect is used to addressing unstructured problems in an efficient and effective manner.

**Responsibility** Understands business and development issues and designs solutions that meet organization's strategic goals, and yet enable the development time to deliver on time. Evaluates multiple products and their introduction into the organization, presents system architecture to management. Evangelizes new technical ideas and establishes technical task priorities.

**Qualifications** A Bachelor's degree (BS/BA) or equivalent and at least ten years of professional work experience.

#### **POSITION TITLE: MANAGER**

**General Experience** This position requires a minimum of six years of information technology experience. Experience includes: extensive management and direction on client engagements, extensive knowledge of and experience with system development and implementation, development of engagement work plans, and deployment of program criterion. A Manager devises or modifies procedures to solve complex problems, provides guidance and experience on technical solution implementation, engages resources and/or serves as a team leader, performs analyses of client issues, interprets implications of design, and guides software design to meet business needs.

**Functional Responsibility**: Serves in the role of team leader over assigned support areas, often filling the position of project team lead and instructing, directing, and monitoring the work of other IT staff. Assumes responsibility for selecting and using appropriate consulting tools and resources for the engagement. Conducts analysis of work plan completeness, prepares status reports and supports quality control practices. Performs analyses of fundamental client issues, assesses appropriate alternatives, and recommends solutions. Communicates client expectations to project team, and escalates appropriate issues to senior level project staff. Maintains technical knowledge within industry and service line.

**Qualifications**: A Bachelor's degree (BS/BA) or higher and at least four years of professional work experience.

#### **POSITION TITLE: PROJECT MANAGER**

**General Experience** This position requires a minimum of six years of information technology experience. The Project Manager has a broad range of information technology experience including planning, architecture, systems delivery, computer operations, and IT management. The Project Manager understands the business benefits of the IT projects for which he/she is responsible and views IT as an enabler of the overarching program. The Project Manager is comfortable overseeing projects, while both driving both their daily operations and their overall place in IT Strategy. He/she will have Senior Managers responsible for day-to-day project activities. Additional experience includes: communication with client and Managers, as well as potentially managing multiple projects. The Project Manager is used to addressing unstructured management problems in an efficient and effective manner.

**Responsibility** Manages overall program activities and is an advisor to client executives. Works through Senior Manager and Managers to assume responsibility for overall project delivery. A Project Manager communicates regularly with the Government Contracting Office (CO) and delegated government representatives.

**Qualifications** A Bachelor's degree (BS/BA) or higher and at least four years of professional work experience.

#### **POSITION TITLE: IT CONSULTANT**

General Experience This position requires a minimum of two years of work experience, with exposure to information technology. Experience includes: proficiency with one or more application architectures and development methodologies, support of program management, exposure to client issues, and development of project deliverables and programming capabilities. A Consultant provides assistance on completing work plan activities, analyzes relevant data and information, and institutes and supports technical solutions. Other experience includes process improvement diagnoses, modeling, documentation and benchmarking activities.

Responsibility Serves as a key analytical resource on engagement team. Assumes responsibility for conducting relevant research, distilling data, and creating reports. Actively engages consulting tools and methodologies to meet project objectives and complete program management activities. Maintains responsibility for quality assurance practices and fostering completion and accuracy of system documentation. Applies programming and data modeling to the problem.

Qualifications A Bachelor's degree (BS/BA) or equivalent and two years of work experience

#### **POSITION TITLE: JUNIOR IT CONSULTANT**

General Experience This position requires a relevant exposure to information technology. Experience includes: proficiency with one or more application architectures and development methodologies, support of program management, exposure to client issues, and development of project deliverables and programming capabilities. A Junior Consultant provides assistance on completing work plan activities, analyzes relevant data and information, and institutes and supports technical solutions. Other experience includes process improvement diagnoses, modeling, documentation and benchmarking activities.

Responsibility Serves as an analytical resource on engagement team. Assumes responsibility for conducting relevant research, distilling data, and creating reports. Actively engages consulting tools and methodologies to meet project objectives and complete program management activities. Maintains responsibility for quality assurance practices and fostering completion and accuracy of system documentation. Applies programming and data modeling to the problem.

Qualifications A Bachelor's degree (BS/BA) or equivalent

#### **POSITION TITLE: SYSTEMS ANALYST**

General Experience This position requires the completion of an undergraduate degree in Computer Science, Engineering, Information Systems, or a related discipline. Experience includes: support of program management, exposure to information systems design and implementation, and development of deliverables. A Systems Analyst performs technical and non-technical analyses on project issues, maintains a fundamental understanding of firm and client business practices, performs technical implementations following quality assurance metrics, has programming experience in one or more languages, and is versed in system testing. Other experience includes data warehousing, information systems design and financial modeling.

Responsibility Serves as information technology resource on engagement team. Analyzes data and systems architecture, creates designs, and implements information systems solutions. Identifies client issues and offers end-to-end solutions and approaches. Assists project team in meeting program objectives timely and effectively. Assumes responsibility for process documentation and technical soundness.

Qualifications A Bachelor's degree (BS/BA) or equivalent